



CONVENIENCE IS POWER

COMPANY PROFILE



Summit Power provides *power line hardware* to contractors servicing transmission lines, distribution lines and substations.

We know how hard it is to keep Australia powered: our aim is to make it easier for you.

Whether you need individual parts or a pre-packaged kit, you can rely on Summit Power to supply the right parts at the right time. That's because we settle for nothing less than DIFOT – delivered in full, on time, every time.

We do the hard work for you – interpreting plans, making accurate product selections, providing prepackaged construction kits where suitable and dispatching and delivering as soon as possible.

This makes for easier quoting and ordering, a smooth site experience and a project that stays on track.

The Complete Package

Clients choose Summit Power because of our full service approach and industry expertise.

Reliable and dependable: A helpful supplier you can count on with a fully stocked warehouse, our own fleet for fast turnaround, a friendly team with a deep understanding of network specifications and exclusive distribution rights to hammarprodukter products in Australia.

Complete: We're here to support projects with an extensive product range and on-hand service. We supply both specified products for government work as well as high-quality alternatives for private projects.

Easy: We're here to make your life easier. From advice on a single part to complete kits, we offer easy selection, superior service and prompt delivery that never leaves you in short supply.

Safety & socially conscious: We're proactive about protecting wildlife and people.

What Makes Us *Different*

Driving value in power infrastructure material procurement and logistics in 5 key areas:

1. Single source of supply
2. Engage early to identify cost savings
3. Plan take offs
4. Unique preassembly & kitting strategy
5. Manage material logistics and site storage solutions

Making Every Job *Easy*

For those building and maintaining power poles and lines, there's no room for error.

When you have crews on site, you can't afford problems with material supply, late deliveries, incorrect parts, incomplete kits or insufficient safety equipment. Successful material supply is more than taking orders - it's making them. To do this, we:



Take off the certified plan everything that's required for your job. Think of everything, from building the power line, to protecting people and wildlife from danger.



Offer on-line chat support or after-hours emergency contact.



Provide a complete, reliable package of the parts you need.



Provide best pricing based on the job and order.



Label and package the parts in a complete, user-friendly kit if suitable.



Correctly package for safe delivery.



Get it to you at speed with same-day dispatch available and emergency delivery service at standard freight rates.



Last mile solves we provide support to the very end - ensuring your project success!

Government

We meet the highest standards of safety and quality, that's why State Government owned electricity corporations, safety and works departments, and local councils turn to us.

We're proud to partner with Australia's energy networks to supply safe, reliable power to communities. Our specialist materials such as Network hardware, metal bracketry, hazard markers and bird diverters are widely adopted by our partners.

We work on many energy networks, including Essential Energy, Ausgrid, Endeavour Energy, TasNetworks, , Energex, Ergon Energy, SA Power, Western Power & Transgrid.

Our consultancy service also advises on human safety, wildlife conservation and protection of assets.

All of our powerline, power pole products and safety markers meet strict Government standards and compliance requirements. Adherence to Essential Energy's safety policies and procedures ensures our customers have confidence in us as a specialist service provider.

Private Networks

We support Australia's energy and resources industries. Whether it's building a greenfield powerline or upgrading the power supply to a mine - we understand you need fast, cost efficient and safe hardware supplies.

We offer a fully stocked warehouse of pole top packages and hardware, backed by the benefit of our own fleet for fast turnaround.

We supply complete materials to the mining and agricultural industries. Project material can be delivered in shipping containers direct to your worksite for ease of management, safety and protection against theft.

With our in-depth understanding of network specifications, as well as our industry connections, Summit Power will source and supply your specified hardware and equipment quickly, taking your project from concept to reality. Summit Power's main goal is to manage the entire project lifecycle for you, delivering in full on time, every time!





Storage and Supply Solutions

There's a hidden cost to uncoordinated materials

Problem:

Contractors spend approximately over 2 hours daily sorting materials required for the day's work, leading to increased construction time and additional labour costs.

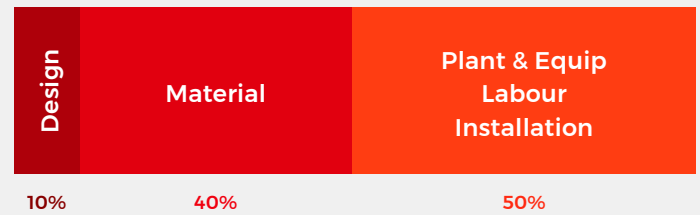
Delays in construction often become apparent in later stages when time constraints are critical, resulting in both time and financial losses.

Solution:

Summit Power offers a complete supply and storage solution to facilitate immediate on-site operations. We begin by conducting a comprehensive plan-take off and project logistics analysis, tailoring our supply to meet the specific needs of both the customer and project. We provide all materials within each construction assembly as pre-assembled and labelled kits, including bulk items such as cables, conductors, poles, and conduit. For larger projects, we offer container supply, and we can also customize the container layout to ensure efficient storage and organisation of all project materials on-site. We also utilise our Summit Flexi-Bins to dispatch Transmission & Substation material along the route at the tower sites or laydown yards. Our goal is to streamline your project logistics and expedite the start of operations.

Save time and money with Summit Power!

Total project cost *without* Summit Power



Total project cost *with* Summit Power



Summit Power's Storage and Supply solution drives value in all project phases - especially with on-site project efficiency. By significantly reducing the time required onsite - the costs for plant and equipment, labour, and installation time decreases. Avoidable delays are prevented with the early initiation of project logistics and solutions.

4 to 6 week
better lead time to industry average

\$\$\$ saved
in linesman hours on materials handling with kitting supply alone

~8+ weeks
shortened construction time in the face of changing designs and unexpected events

Kitting Process

Convenience is power

We reduce build time by removing complexity.

Summit Power exists to remove the hassle of sourcing, sorting and storing your materials, so your crews can get powerlines in the air faster. We put the right parts into a kit, and into the hands of your crew - ready for immediate construction.



After we have provided a plan take-off, supply proposal and received order confirmation, our next step involves carefully selecting and assembling all the necessary materials required for each kit required for the project. This includes variable lines.



Our kits are packaged in clear, heavy-duty plastic bags. Each bag is labelled with construction details and peg numbers, simplifying the identification and organisation of materials onsite



Once all materials are carefully bagged/boxed, they are then efficiently loaded onto pallets. Following this, we securely strap and wrap the pallets, ensuring they are well-prepared for the loading process, thus guaranteeing a smooth and secure transportation.



To ensure dependable and hassle-free delivery, we utilize our own transportation fleet- providing seamless and reliable delivery straight to your site or depot.

Containers

Large Project Supply & Logistics overview

Summit Power has developed a variety of container configurations suited to different types of project installations.

Detailed packaging of kitted material according to construction design drives value into our supply chain solutions. This in turn drives value & efficiencies into the contractors performance & project delivery capability.

Why choose Summit Power's Container Supply Solution?

- Arrive onsite with everything you need, clearly labelled and get your project off the ground quickly and easily.
- Streamline your tendering, ordering and on-the-job process with our user-friendly kits.
- Our container design and layout can be altered to suit your project requirements, so you have everything you need to get a head start on site.
- Save significant time & money - no need to spend hours daily sorting through materials required for a days work. Instead, get straight into action with our already organised and pre-planned layout.

Customised layout to suit all project requirements!

Summit Power allows for maximum project success potential - with multiple layout designs and constant customer collaboration, we can guarantee you get the full benefit of our supply solution.



Flexi-Bin

The Summit Power Flexi-Bin, for transmission hardware kit supply.



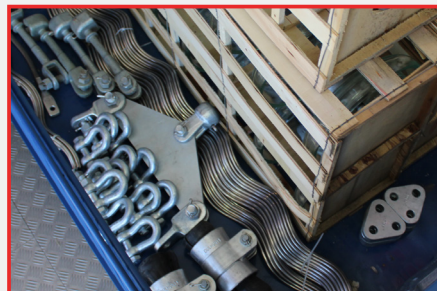
Above View

1 x 500kV - V String
Quad Assy 1.2T



Station / Pole Peg Packaged
Lot Time Saving Solutions

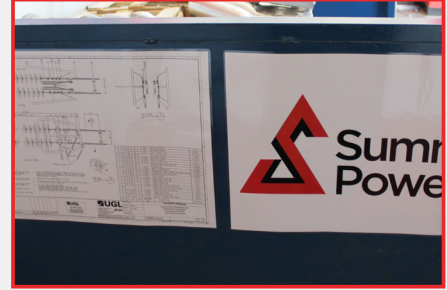
Sub Kits Hex Bolt Nut Assy



Hardware Assembly
Sub Kits



Glass Disc Insulators



Weather Resistant Label / Drawing placed both ends



Onsite Quality Control Management

Foldable Steel Frame Pallets, gives complete access from the side of trailers or site trucks





Transmission Line Supply

At Summit Power, our commitment to excellence has positioned us as a leading choice for all your transmission needs. Our service encompasses a diverse range of specialized transmission components, thoughtfully curated to cater to various industries and applications.

Explore our transmission solutions to discover a wide array of products, including compression dead ends, insulators, conductors, vibration dampers, and more. Each product undergoes rigorous quality checks to ensure compliance with Australian standards and regulations, ensuring the safety, reliability, and efficiency of power transmission systems.

Summit Power's customer-centric approach is a cornerstone of our success. We prioritise building enduring relationships with our customers. Our dedicated support team is readily available to assist you throughout the entire process, from product selection to post-purchase support. We actively listen to your unique project requirements and collaborate to find tailored solutions that empower your success.

Our mission is to facilitate progress and prosperity through robust electrical infrastructure. As a trusted partner, we take pride in providing not just products but a commitment to excellence. When you choose Summit Power, you opt for industry-leading solutions and a seamless experience.

Our services cater to a wide range of professionals, from seasoned experts to renewable energy enthusiasts and industry newcomers. Experience our customer-focused approach, providing reliable support for your projects.

Summit Power is dedicated to powering a stronger, more connected world. With our transmission expertise, you can trust in the quality and service that defines our brand. Together, let us power the future with Summit Power.

Distribution Line Supply

Summit Power is your go-to destination for all your electrical powerline hardware needs. We take pride in stocking and providing a complete range of hardware and specialized materials, including general hardware, cable and conductor components, insulators, overhead, and underground equipment. Our dedication to efficiency extends to our kitting supply solution, where we offer fully assembled and customizable Essential Energy constructions and project kits.

Why Choose Us?

Extensive Inventory: Discover all the components you require for your electrical projects under one roof. Whether you need last-minute supply or materials for an entire project, we have you covered!

Efficient Kitting: Our carefully designed kits are designed to streamline your procurement process, saving you valuable time and resources so you can concentrate on your electrical infrastructure projects.

Quality Assurance: We procure materials from reputable manufacturers, ensuring top-notch quality. Whether you need approved or private spec materials, we are the supplier of choice.

Dedicated Support: At Summit Power, we prioritize cultivating long-lasting relationships with our customers. Our dedicated support team is always on hand to assist you through every step, from product selection to post-purchase support.

Project Efficiency: We understand the importance of your time and work diligently to expedite your projects with timely deliveries and well-organized kits. Summit Power is committed to delivering top-notch solutions while minimizing complications, because convenience is paramount.

Explore our electrical powerline hardware services and encounter a comprehensive, efficient, and customer-centric approach to your electrical infrastructure needs. We're here to bolster your success with unparalleled service and a diverse array of quality products.



Substation Busbar & Fittings Supply

Established in 2006, Summit Power has earned a distinguished reputation for excellence and innovation.

Our extensive product range covers a wide array of high-voltage electrical substation network components. Summit Power specialises in busbar, hardware, and fittings, all meticulously crafted with top-quality raw materials. We take pride in our nationwide supply network, serving utilities, contractors, and distributors across Australia.

In the substation industry, Summit Power is recognized for its commitment to quality and efficiency. Our ability to meet urgent demands solidifies our position as industry leaders. Rooted in unwavering dedication to engineering and manufacturing excellence, our hardware serves as a testament to our commitment.

At Summit Power, our expertise goes beyond products. Our experienced on-site welding team ensures seamless integration and lasting performance. We tailor specialised project logistics plans to streamline the process from start to finish. We uphold the highest standards of precision and safety, utilising advanced technologies like thermal imagery after welding.

As we continue to lead the way in redefining substation electric infrastructure, Summit Power invites you to explore our comprehensive range of busbar hardware and fittings.



Markers, Warning Flags & Drone Installation

Reduce outages on Distribution & Transmission lines **up to 400KV** with Summit Power's *Markers and Warning Flags*.

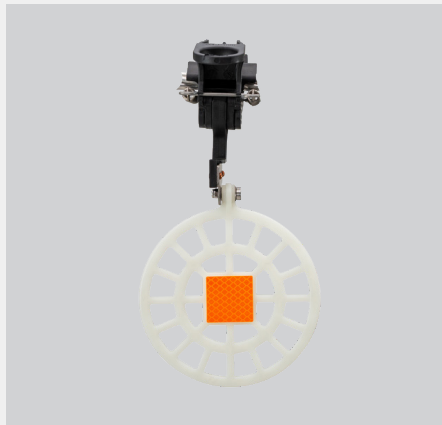
Prevent costly line damage and outages caused by birdstrikes & vehicle line collisions!!

- Prevent costly line damage & outages
- Low cost
- Permanent Markers
- Drone Installation
- Durable
- Highly visible
- Fast & simple installation
- Clamps to suit any size conductor
- Lightweight



Firefly Swivel Bird Diverter
Permanent

The Firefly utilizes the reflectance of sunlight during the daylight hours & luminescent light emissions during dusk and nighttime hours.



Birdmark Afterglow
Permanent

The Birdmark Afterglow is a perforated disc containing reflective and luminescent properties. This Permanent powerline marker emits UV rays to divert birdlife traffic away from lines.



Warning Flag
Temporary

Summit Power's warning flags are a superior safety solution for visually hazardous marking powerlines.



Quickmark Warning Marker
Permanent

The Quickmark is a permanent powerline warning marker preventing costly line damage & outages caused by collisions with high vehicles or loads.



Aerial Warning Spheres

Summit Power's Aerial Marker Ball range is manufactured using the highest quality materials.



Drone Installation

Summit Power offers a drone installation option - making installation faster & safer!

Testimonials

What our *customers* have to say

ARA Electrical have been using Summit Power for well over 10 years and I can't see this changing. Their level of customer service is exceptional, no order is too big or too small. Their custom packaged kits make the delivery and dressing of poles easy.

Summit Power always have high stock levels and orders are usually despatched the next day. They have the ability to pretty much find anything and if we have a hard to find item we go straight to them.

Darrell Milne

General Manager - ARA Electrical

For over 10 years Summit Power have been our leading supplier of powerline products for both the energy authorities and private HV customers. Their service and reliability is integral to the success of our business.

Tim Curry

Curry Power

As a Project Manager for GPEHV for the past 5 years, I would highly recommend Summit Power as a supplier of first choice. Summit Power's team members from managers to store logistics are friendly, punctual and have a vast knowledge of the electrical supply industry.

I consistently lean their service, knowledge and expertise to:

- Complete a detailed material take off from an electrical level 1 drawing.
- Provide all required materials for use in the electrical supply industry as well as for private customer projects.
- Provide shipping direct to site when required.
- Provide a "one stop shop" for all of our needs.

Dean Hopwood

Project Manager - GPE HV

Summit Power have been a valuable part of JLE's success over the last decade. Their service is second to none.

With a great commitment to delivering materials on time every time, this has ensured tight project timelines can be meet for our clients.

Mick Ray

Senior Project Manager - JLE Group

Our Core Values



CHALLENGE THE STATUS QUO

- ▶ We have an enterprising spirit, a growth mindset, and we never stop learning
- ▶ We embrace and drive change as it fuels our growth
- ▶ We value ideas over hierarchy



MOVE FAST TO GET RESULTS

- ▶ We display urgency in all we do, and believe in 'production then perfection'
- ▶ We work in an environment that is safe, fast-paced, results-driven, and exciting
- ▶ We are energised and have a bias for action



KEEP IT SIMPLE

- ▶ We believe simplicity brings empowerment, and understand that if it is complicated, it costs time and money
- ▶ We don't get caught up in the detail, and use the 80/20 rule to focus on what is important
- ▶ We use edge and good judgement to make decisions



WOW CUSTOMERS WITH SERVICE

- ▶ We are obsessed with our customer, we love our business, and we love our job.
- ▶ We are fast, accurate, and we never keep customers in the dark.
- ▶ We are entrepreneurial and always find ways to say yes, and Give Little Unexpected Extras (G.L.U.E)

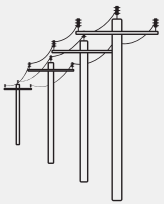


WE CARE

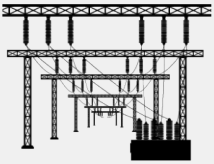
- ▶ We are humble and emphasis team over self
- ▶ We are invested in Summit and behave like it's our own business to help the bigger team win
- ▶ We care about each other and ensure everyone goes home the way they came every day



TRANSMISSION



DISTRIBUTION



SUBSTATION



SAFETY MARKERS



Contact us today:

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